





Foreword

WMI Family Office Landscape Navigator

elcome to the WMI Family Office Landscape Navigator, your guide to the key organisations within Singapore's vibrant family office landscape. This Navigator is part of the Family Office Discovery Series launched by the Wealth Management Institute (WMI), with the support of the Singapore Economic Development Board (EDB) and the Monetary Authority of Singapore (MAS), to help families better navigate Singapore's dynamic ecosystem.

Singapore is home to a growing number of family offices. While there are many organisations and partners who can help you as you build out your family office, the landscape can initially seem complex.

This Navigator has been specifically curated to provide an overview of key players in the ecosystem who may be helpful to you as you establish your family office, decide on governance, or progress in your family office investment or social impact journey. Whether you are a newly established family office, a recent arrival or have already spent some time in the ecosystem, we hope that this guide can be a first step to help you unlock the potential of Singapore's family office landscape.

We also warmly welcome you to join us in-person at events and programmes at the Global-Asia Family Office Circle, including the Family Office Discovery Series which will run on a regular basis throughout the year.

Warm Regards, The Global-Asia Family Office Circle Team

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Agencies and Exchanges

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WMI Family Office Landscap Navigator



The Agency for Science, Technology and Research (A*STAR) is Singapore's lead public sector R&D agency that drives mission-oriented research that advances scientific discovery and technological innovation. Its R&D activities span biomedical sciences and physical sciences and engineering. Its research creates economic growth and jobs for Singapore, and enhances lives by contributing to societal benefits such as improving outcomes in healthcare, urban living, and sustainability. Together with other public sector entities, it develops industry sectors by: integrating its capabilities to create impact with MNCs and globally competitive companies; partnering local enterprises for growth; and nurturing R&D-driven start-ups.

What family offices can approach them for:

- Invest in A*STAR's portfolio of deep tech spin-off companies
- Co-create new start-ups on the back of A*STAR's technologies
- Enter into research collaborations with A*STAR
- License technologies developed by A*STAR



The Singapore Economic Development Board (EDB), a government agency under the Ministry of Trade and Industry, is responsible for strategies that enhance Singapore's position as a global centre for business, innovation, and talent. We undertake investment promotion and industry development, and work with international businesses, both foreign and local, by providing information, connection to partners and access to government incentives for their investments. Our mission is to create sustainable economic growth, with vibrant business and good job opportunities for Singapore. For more information on EDB, please visit www.edb.gov.sg

What family offices can approach them for:

Support of global business families on their business, investment, and philanthropic interests. EDB works with families to expand their corporate business in Asia through Singapore, and facilitates connections to our local philanthropic ecosystem. Family offices keen on fund or direct investments can reach out to EDB to access our vibrant network of partners in Singapore's investment ecosystem.

For more information, please visit <u>www.edb.gov.sg/en/our-industries/family-office.html</u>

To Contact

Kindly visit
https://www.a-star.edu.sg/enterprise/connect/contact-us

To Contact

Kindly email Client_services@ edb.gov.sg

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Agencies and Exchanges

Enterprise Singapore

Enterprise Singapore is the government agency championing enterprise development. The agency works with committed companies to build capabilities, innovate and internationalise. It also supports the growth of Singapore as a hub for global trading and startups, and builds trust in Singapore's products and services through quality and standards.

What family offices can approach them for:

Enterprise Singapore hosts a series of platforms which provide opportunities for you to access to the startup and innovation ecosystem in Singapore. These outreach activities includes Deal Fridays which focuses on different themes and industries, and our annual flagship event of Singapore Week of Innovation and Technology (SWITCH) including the SLINGSHOT deep tech startup pitching finals. With extensive knowledge and strong networks with growth enterprises in Singapore, we can connect you with the right startups based on your investment and partnership interests.

Visit www.enterprisesg.gov.sg for more information.



The Monetary Authority of Singapore (MAS) is Singapore's central bank and integrated financial regulator.

In addition, MAS works with the financial industry to promote Singapore as a dynamic international financial centre. It facilitates the development of infrastructure, adoption of technology, and upgrading of skills in the financial industry.

Please see https://www.mas.gov.sg/who-we-are for more details.

What family offices can approach them for:

MAS administers the Section 13O and 13U tax incentive schemes for Family Offices to apply for tax exemption on income earned on eligible investments. The schemes support the growth of the asset and wealth management industry in Singapore and promote purposeful deployment of capital.

MAS also administers the Philanthropy Tax Incentive Scheme for Single Family Offices to apply for tax deductions on overseas donations made through Singapore. This scheme aims to encourage more philanthropic giving among Single Family Offices and the growth of philanthropic capabilities in Singapore to benefit the region.

Family Offices who want to know more about the Singapore financial and family office ecosystem or invest your capital in meaningful ways and to do good in Singapore and in the region can visit https://www.edb.gov.sg/en/our-industries/family-office.html.

To Contact

For more information on Section 13O or 13U tax incentive schemes for Family Offices, please visit https://www.mas.gov.sg/schemes-and-initiatives/fund-tax-incentive-scheme-for-family-offices.

For more information on the Philanthropy Tax Incentive Scheme, please visit https://www.mas.gov.sg/schemes-and-initiatives/philanthropy-tax-incentive-scheme-for-family-offices.

You may also approach a tax adviser for further queries. Please visit https://www.edb.gov.sg/connections-concierge/service-providers.html?tab=family-office-(fo)-specialists for a non-exhaustive list of Singapore-based service providers.

Agencies and Exchanges

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=SGXGroup

SGX Group seeks to serve as the world's most trusted and efficient international marketplace, operating equity, fixed income, currency and commodity markets to the highest regulatory standards. As one ecosystem with global relevance and influence, we offer multiple growth avenues to our stakeholders through listing, trading, clearing, settlement, depository, data and index services. We are committed to lead on climate action by developing a world-class transition financing and trading hub through SGX FIRST (Future in Reshaping Sustainability Together), our multi-asset sustainability platform. Headquartered in AAA-rated Singapore, we are globally recognised for our risk-management and clearing capabilities. Find out more at www.sgxgroup.com.

What family offices can approach them for:

- SGX's multi-asset solutions including equities, fixed income, currencies and commodities.
- Deploying capital to the Singapore capital markets.
- Listing on SGX.

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Global Investor Programme (GIP) - select funds

The Global Investor Programme (GIP) is administered by Contact Singapore, a division of the EDB that advises entrepreneurs and business owners who are interested in relocating to and investing in Singapore.

The Global Investor Programme (GIP)-select fund status is accorded to funds from approved fund managers who have the interest to raise capital from GIP applicants. Investments made into GIP-select funds are not principal-protected. The value of such investments may be reduced according to market conditions and the investor may suffer losses as a result of your investment into the GIP-select funds. Accordingly, EDB shall not be held responsible or liable in any way for (a) any reduction in the value of your investments into any of the GIP-select fund, or (b) any other losses that you may suffer as a result of your investments in any GIP-select fund.

Please read the terms of use carefully before using the list of funds (https://www.edb.gov.sg/en/how-we-help/global-investor-programme-select-funds.html)

B Capital Group Singapore Pte Ltd

Website: https://www.bcapgroup.com/

East Ventures Advisory Pte Ltd

Website: https://east.vc/

GGV Capital Pte Ltd

Website: www.ggvc.com

HHLR Management Pte Ltd

Website: www.hillhouseinvestment.com

Insignia Ventures Partners Pte Ltd

Website: www.insignia.vc

Jungle Ventures

Website: http://www.jungle.vc

Vertex Venture Management Pte Ltd

Website: www.vertexholdings.com

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In addition to the above, SEEDS Capital, the investment arm of Enterprise Singapore, maintains a list of co-investment partners. This list can be accessed here:

https://www.seedscapital.sg/for-startups/co-investment-partners/all-partners/

Impact and Social Investment Networks & Connectors

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In addition to the GFO Circle, the below organisations can also help family offices connect with others in the field of impact investment and social investment.



AVPN is the world's largest network of Social Investors active in Asia, with over 600 diverse members across 33 markets. AVPN enables collaborations between policymakers, family offices, foundations, and the private sector to increase the impact & flow of capital deployed towards closing SDG gaps in Asia.

What family offices can approach them for:

Finding out how to move capital more effectively for maximum impact by:

- Building their capacity and empowering them to advocate for impact within their organisations.
- Sharing knowledge and insights so they have the resources to make informed decisions as they develop their impact strategies.
- Providing access to funding opportunities to engage their financial capital.

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The Centre for Impact Investing and Practices ("CIIP") fosters the growth of impact investing and practices in Asia and beyond by building and sharing knowledge, bringing together stakeholders in the community, and bringing about positive action that accelerates the adoption of impact investing. Based in Singapore, CIIP was established in 2022 as a nonprofit centre by Temasek Trust, a steward of philanthropic endowments and gifts. Temasek and ABC Impact are our strategic partners.

What family offices can approach them for:

- Best practices on impact measurement and management and how to establish strong practices in their businesses and funds.
- Training courses and capacity building related to impact investing and practices through real life case studies.
- Support impact companies through CIIP and Philanthropy Asia Alliance's startup mentorship programme, the <u>Amplifier</u>, with industry leaders.

Contact Person

Kindly email info@ciip.com.sg

Impact and Social Investment Networks & Connectors

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The ImPact is a global membership community "by families, for families." As a non-profit organization launched in 2014, the ImPact connects a community of more than 80 families from 20 countries who are collectively mobilizing billions of dollars for positive impact. The ImPact's goal is to move intentions into actions, where members can learn with and from peers and external experts to advance shared impact goals.

What family offices can approach them for:

- Access to curated connections, virtual workshops, and inperson gatherings in Asia and around the world.
- Opportunities to collaborate with other families to explore deals and innovative financing methods, incubate new investment ideas or initiatives, or dive deeper into thematic causes.
- Access the ImPact's Key Actions framework and related resources created by community members and external experts to build alignment and holistic impact investing programs

Contact Person

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Toniic is a global action community of over 500 family offices, high net-worth (HNW) individuals, and foundation asset owners seeking deeper impact in their investments and in their lives. Founded in 2010, Toniic's mission is to build the impact investing movement and help create a world in which all investments honour people and the planet. Toniic is guided by their theory of change based on the idea that HNW individuals, family offices and foundations are the nimblest of investors who can embrace risk to pursue deeper positive impact.

What family offices can approach them for:

- Impact investing education, impact measurement tools, and curated impact investing opportunities
- Key investment and impact trends, including different investing approaches.
- Resource centre of publicly available case studies, tools, and guides for impact investors, social entrepreneurs, and associated parties.
- Database of impact investing legal templates, deal structures and definitions called the Impact Terms Platform.

Contact Person

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In addition to the GFO Circle, the below organisations can also help family offices on their philanthropy journey.



Asia Community Foundation (ACF) is a Singapore based charity that aims to unlock giving in Asia. We provide a secure and efficient giving platform for donors while partnering with local organisations across the region to amplify their impact. Interested givers can set up a Donor-Advised Fund (DAF) with Asia Community Foundation to give purposefully and effectively to trusted nonprofit partners in Asia. With a growing network of more than 80 nonprofit partners in over 10 Asian countries, we invite you to join us in creating lasting impact and work towards a thriving Asia.

Contact PersonBarbara Jackson

barbara.jackson@ asiacf.org

What family offices can approach them for:

- A one-stop solution for local and regional giving solutions, including due diligence checks of nonprofits, grant administration, disbursement of funds, and giving vehicles such as Donor-Advised and Pooled Funds.
- Advisory services such as consulting on charitable giving strategies, and advice on family and inter-generational giving, recruitment and onboarding of philanthropic talent, and grantee management.



Asia Philanthropy Circle (APC) is a community of philanthropists collaborating to chart a better future for Asia. Founded in 2015 by Asia-based philanthropists to encourage peer exchange, APC has grown to 60 members across 13 markets. APC is also connected to a diverse network of philanthropists across generations and social causes, seeking collective impact together. APC is a registered charity headquartered in Singapore with roots throughout the region.

Contact Person

Kindly email office@asiaphilant hropycircle.org

What family offices can approach them for:

- Connecting with like-minded philanthropists to build community and capacity for strategic and collaborative philanthropy.
- Learning and joining in on collaborative initiatives that aim for broad, sustainable systems change on press local, regional and global issues.

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Commissioner of Charities

The Charities Unit, also known as the office of the Commissioner of Charities (COC), was set up on 1 July 2006, as part of the Inland Revenue Authority of Singapore (IRAS).

What family offices can approach them for:

- Regulatory matters relating to charities: <u>MCCY Charities@mccy.gov.sg</u>
- Non-regulatory matters regarding charity-related queries: <u>SGCares@mccy.gov.sg</u>



The Community Foundation of Singapore (CFS) is Singapore's first community foundation, and a registered charity with Institution of a Public Character (IPC) status.

CFS has a track record of over 15 years in strategic philanthropy advisory and is Singapore's leading provider of donor-advised funds. They also have a deep understanding of Singapore's charitable landscape comes from a wide network of charity partners, and close collaborations with key Singapore government stakeholders.

What family offices can approach them for:

- Partnerships to make structured, strategic social impact in Singapore.
- Support in designing customised philanthropic strategies for more impactful giving through CFS's team of philanthropy and grantmaking advisory.
- Experiential learning opportunities with curated charities, and access to innovative models such as pooled giving and collective projects.

Contact Person

Kindly email fund@cf.org.sg



Philanthropy Asia Alliance (PAA) is a Temasek Trust initiative dedicated to catalysing collaborative philanthropy in Asia through dynamic multi-sector partnerships. By harnessing collective strengths, PAA amplifies positive impact and accelerates action to address the pressing environmental and social challenges of our time. Join us as a force for good to build better for every generation:

https://www.philanthropyasiaalliance.org/

What family offices can approach them for:

PAA works with partners to put together a well-curated suite of climate, health and education-related programmes that would bring about impact in Asia. Family offices can approach PAA should they be interested to find out more about these programmes and be a funder to help achieve positive outcomes for the beneficiaries.

Contact Person

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Sym**Asia**

Founded in 2010, SymAsia Foundation is a complimentary donor-advised fund platform for Credit Suisse clients to set up and run their own named charitable foundations while being administratively supported by SymAsia's professional team of philanthropy advisors.

The Foundation is registered as a nonprofit and governed by the Charities Act in Singapore, with deep experience in the social impact space.

What family offices can approach them for:

- Philanthropic advisory for donors and families across all stages of their philanthropy journeys
- Setting up donor-advised funds for named charitable foundations which are administratively managed and supported by SymAsia Foundation.

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The Majurity Trust is a philanthropic organisation, recognised as a Charity with Institution of a Public Character (IPC) status in Singapore. The Majurity Trust works with donors and social impact agencies to build a thriving and sustainable community for all in Singapore. 100% of donations to The Majurity Trust go towards funding organisations and programmes that help people thrive because our Board and a small group of donors have committed to secure and fund all operating costs.

What family offices can approach them for:

- Learning opportunities to understand unseen needs in Singapore and explore areas where giving can make an impact.
- Philanthropic advisory and opportunities to give through 10
 pooled philanthropic funds focused on tackling challenges of
 youth mental health, education, seniors with dementia, and
 community health, among other critical needs.

Contact Person

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UBS Optimus Foundation UBS

UBS Optimus Foundation Singapore is a grant-making foundation that offers UBS clients a platform to use their wealth to drive positive social and environmental change. In partnership with the UBS Philanthropy Services team, we provide comprehensive advice, insight experiences, and execution services, and employ an investment-based approach to maximize your impact.

What family offices can approach them for:

- Philanthropy advisory on defining the vision, focus and strategy of philanthropic engagements and maximizing the value of giving.
- Connecting to a global network of experts through insights trips to visit impactful programs, publications or philanthropy events with like-minded peers and thought leaders.
- Solutions to manage philanthropic giving, including structures such as Donor-Advised Fund (DAF), Collective giving circles, charitable trusts and foundations, or supporting curated programmes.

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GFO Circle Corporate Members

Corporate Members are leading firms in their field who partner the GFO Circle to build capabilities in the family office ecosystem. Family Offices can reach out to them to tap their expertise across a wide range of areas.



Bank of Singapore is a wholly owned subsidiary of OCBC Bank, Southeast Asia's second largest bank. Headquartered in Singapore, Bank of Singapore operates from a strong and open economy. We are one of the fastest growing private banks in Asia, offering a structured and consistent approach - an open architecture product platform with robust research capabilities to deliver a total risk-based solution customised to each client's needs. As we are strategically positioned to serve our clients across the globe with our network of offices, they also enjoy access to our parent company's full suite of investment and commercial banking solutions such as financing, insurance, and brokerage services.

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BNP Paribas Wealth Management is the largest private bank in the Eurozone and a leading private bank in Asia. Present in Hong Kong, Singapore and Taiwan, BNP Paribas Wealth Management has been a provider of private banking services in Asia for decades, supporting Ultra-High-Net-Worth individuals in protecting, growing and passing on their wealth. As part of the BNP Paribas Group, the bank is able to leverage its in-house capabilities and global network to deliver a tailor-made experience, with precise, local knowledge backed by global know-how. This One Bank approach enables us to offer Ultra-High-Net-Worth-Individuals and Family Offices institutional-caliber solutions.

For over 150 years, BNP Paribas Wealth Management has been constantly seeking innovative solutions to meet our clients' needs. We commit our rich heritage as well as our network of world class expertise to one goal: helping clients to align their wealth with their values for a positive impact. The Bank for a Changing World.

Contact Person

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GFO Circle Corporate Members

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Cambridge Associates is a global investment firm. The firm aims to help pension plans, endowments & foundations, healthcare systems, and private clients implement and manage custom investment portfolios that generate outperformance so they can maximise their impact on the world. With over 50 years of institutional investing experience, the firm has helped to shape and implement investment best practices and built strong global investment networks with the purpose of driving outperformance for clients. Cambridge Associates delivers a range of services, including discretionary portfolio management (outsourced Chief Investment Officer), non-discretionary portfolio management, staff extension and alternative asset class mandates.

Cambridge Associates currently maintains offices in Boston; Arlington, VA; Beijing; Dallas; Hong Kong; London; Munich; New York; San Francisco; Singapore; and Sydney. Cambridge Associates consists of six global investment affiliates that are all under common ownership and control. For more information, please visit www.cambridgeassociates.com.

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DBS Private Bank is a leading Asian wealth manager headquartered in Singapore, serving wealthy individuals and families looking to capture opportunities in Asia's growing wealth market. Building on its award-winning family office and research teams, and harnessing the strength of its corporate and investment banking arms, DBS Private Bank provides clients with bespoke solutions and expert advisory to build, manage and protect their wealth for the long-term. Through DBS Foundation, DBS Private Bank also guides clients through their impact-first investing and venture philanthropy journeys.

DBS Private Bank has recently been named "Asia's Best Bank for Wealth Management" by Euromoney, "Best Asian Private Bank", "Best for Family Offices in Singapore" and "Best for Wealth Transfer/Succession Planning in Singapore" by Asiamoney.

DBS has a presence in 18 markets including key Asian growth markets: Greater China, Southeast Asia and South Asia.

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GFO Circle Corporate Members

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Dentons Rodyk is one of Singapore's Big 5 law firms with a team of around 200 lawyers offering clients a full suite of legal services necessary to do business locally and globally. We regularly represent a diverse clientele across a broad spectrum of industries in the various practice areas. Consistently ranked highly in leading publications, we pride ourselves on providing the highest quality advice to our clients while maintaining strong working relationships with key public sector agencies and leading organizations in the private sector.

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EFG International is a global private banking group offering private banking and asset management services and is headquartered in Zurich. EFG International's group of private banking businesses operates in around 40 locations worldwide. Its registered shares (EFGN) are listed on the SIX Swiss Exchange.

EFG International AG, Bleicherweg 8, 8001 Zurich, Switzerland www.efginternational.com

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EY exists to build a better working world, helping create long-term value for clients, people and society and build trust in the capital markets. Enabled by data and technology, diverse EY teams in over 150 countries provide trust through assurance and help clients grow, transform and operate. EY is the leading advisor for family offices and enterprises. EY has over 600 Private Tax partners and professionals, seamlessly supporting business owners, family office, family enterprises and private equity clients from Greater China, Japan, Korea, ASEAN to Oceania. As a trusted business advisor for Private groups, business owners and startups, EY helps many clients by bringing together cross-border seamless end-to-end solutions for:

- SFO structuring, from tax and operational perspectives
- Family governance and wealth transition
- Pre-IPO planning
- Ongoing tax and CRS compliance of SFOs
- Group structuring and reorganisations
- Debt/capital restructuring
- M&A and exit planning
- ESG
- Digital strategy (including blockchain and cryptocurrencies)

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Fullerton Fund Management ("Fullerton") values robust relationships, focusing on optimising investment outcomes and enhancing investor experience, to suit the unique needs of our clientele. We believe in building relationships to deliver exceptional experience, inspiring trust through stewardship and investment excellence, and generating value through innovative and sustainable solutions. We help clients, including government entities, sovereign wealth funds, pension plans, insurance companies, private wealth and retail clients to achieve their investment objectives. We offer investment solutions that span equities, fixed income, multi-asset, alternatives and treasury management, while also focusing on investment insights, performance and risk management. Incorporated in 2003, Fullerton is headquartered in Singapore, and has associated offices in Shanghai, London and Brunei. Fullerton is part of a multi-asset management group, Seviora, a holding company established by Temasek. Income, a leading Singapore insurer, is a minority shareholder of Fullerton.

Corporate Members

GFO Circle

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J.P.Morgan

J.P. Morgan is recognized as a global leader in financial services to corporations, governments, institutions and wealthy individuals in more than 100 countries. Globally, J.P. Morgan Private Bank oversees \$1.93 trillion in client assets. In Asia, it delivers customized wealth solutions to UHNW individuals and families. Leveraging its global network and local expertise in investing, family offices, philanthropy, credit, and fiduciary services, the private bank helps clients reach their long-term, multi-generational goals. It has a team of specialized experts to advise on all aspects of wealth management and its ratio of clients per client advisor is consistently 12:1. The Singapore office, established in 1964, is a fully-integrated provider of corporate and investment banking, commercial banking, asset management and private banking. In 2022, J.P. Morgan relocated to a new office space in CapitaSpring – a newly developed 51-story tall premium Grade A building that reflects the bank's net-zero carbon aspirations.

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Julius Bär

Julius Baer is the leading Swiss wealth management group and a premium brand in this global sector, with a focus on servicing and advising sophisticated private clients. In all we do, we are inspired by our purpose: creating value beyond wealth. At the end of June 2022, assets under management amounted to CHF 428 billion. Bank Julius Baer & Co. Ltd., the renowned Swiss private bank with origins dating back to 1890, is the principal operating company of Julius Baer Group Ltd., whose shares are listed on the SIX Swiss Exchange (ticker symbol: BAER) and are included in the Swiss Leader Index (SLI), comprising the 30 largest and most liquid Swiss stocks. Julius Baer is present in over 25 countries and in 60 locations. Headquartered in Zurich, we have offices in key locations including Bangkok, Dubai, Dublin, Frankfurt, Geneva, Hong Kong, London, Luxembourg, Madrid, Mexico City, Milan, Monaco, Mumbai, Santiago de Chile, São Paulo, Shanghai, Singapore, Tel Aviv and Tokyo. Our clientcentric approach, our objective advice based on the Julius Baer open product platform, our solid financial base and our entrepreneurial management culture make us the international reference in wealth management.

Corporate Members

GFO Circle

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KPMG is a global organization of independent professional services firms providing Audit, Tax and Advisory services. KPMG is the brand under which the member firms of KPMG International Limited ("KPMG International") operate and provide professional services. "KPMG" is used to refer to individual member firms within the KPMG organization or to one or more member firms collectively.

KPMG firms operate in 144 countries and territories with more than 236,000 partners and employees working in member firms around the world. Each KPMG firm is a legally distinct and separate entity and describes itself as such. Each KPMG member firm is responsible for its own obligations and liabilities.

KPMG International Limited is a private English company limited by guarantee. KPMG International Limited and its related entities do not provide services to clients.

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GFO Circle Corporate Members

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Founded more than 100 years ago, LGT is the world's leading private bank and asset manager owned by a single family, the Princely House of Liechtenstein for more than 90 years. As at 30 June 2022, LGT managed assets of CHF 284.7 billion (USD 297.4 billion) for wealthy private individuals and institutional clients. LGT employs over 4500 people who work out of over 20 locations in Europe, Asia, the Americas, Australia and the Middle East.

First established in Hong Kong in 1986, LGT Private Banking Asia Pacific now services wealthy families and individuals from the dynamic cities of Hong Kong, Singapore, Bangkok, Japan, India and Australia, where clients can access our teams of relationship managers, investment specialists and wealth planning experts. LGT's dedication to Asia Pacific is such that over one in every four clients of LGT originates from this region.

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At PwC, our purpose is to build trust in society and solve important problems – this is at the core of everything we do from the value we provide to our clients and society to the decisions we make as a firm. Our services started with audit and assurance over a century ago.

As times change and the issues faced by businesses and individuals evolved, we have developed specialised capabilities in tax, advisory and consulting to help you address emerging new challenges across focus areas like ESG, sustainability and climate change, digital transformation, cyber security and privacy, data, mergers and acquisitions, and more. In Singapore, we have more than 3,500 partners and staff to help resolve complex issues and identify opportunities for public, private and government organisations to progress.

As part of the PwC network with nearly 328,000 people in 152 countries, we are among the leading professional services networks in the world focusing on helping organisations and individuals create the value they are looking for.

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GFO Circle Corporate Members

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Schroders

Schroders Wealth Management is the wealth management arm of the Schroders group, a global asset manager that remains 43% owned by the family that founded it over 200 years ago. Our history in Asia spans more than 50 years, and we are located in a number of key cities within the region.

Schroders Wealth Management in Asia is an Independent Asset Manager that applies institutional expertise to offer tailored client advice across a multi-custodial and open investment platform. We are supported in our mission by the institutional buyside investment expertise of the Schroders group. This buyside alignment of interest, complements and enhances our independent thinking in our engagement with clients as their trusted advisers. Our heritage helps ensure we offer innovative and impartial advice to clients – a commitment at the core of our business.

Our global reach is a unique proposition for families with international assets and it sets us apart from our peers. We advise a broad range of clients that include ultra-high net worth individuals, family offices, charities and foundations.

Contact Person Diana Poon diana.poon@

schroders.com



Standard Chartered Private Bank supports our clients across Asia, Africa, the Middle East and Europe, to manage, growth and protect their wealth. We connect clients to unparalleled wealth and business opportunities through four wealth centres in Singapore, Hong Kong, the UAE, and UK.

We have a 160-year heritage and network of over 50 markets across the world's most dynamic markets to make the right connections. Our advisory and relationship teams have the right expertise and experience to help our clients navigate the complexity of their business and wealth.

Contact Person

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GFO Circle Corporate Members

WMI Family Office Landscap Navigator



UBS convenes the global ecosystem for investing, where people and ideas are connected and opportunities brought to life, and provides financial advice and solutions to wealthy, institutional and corporate clients worldwide. UBS offers investment solutions, products and impactful thought leadership, is the leading global wealth manager, provides large-scale and diversified asset management, focused investment banking capabilities, and personal and corporate banking services.

UBS has built the number one banking business in Asia for almost 60 years. Our cross-business capabilities in Global Wealth Management, Investment Bank and Asset Management are deeply rooted and globally integrated, designed to deliver the very best products and solutions to our clients. UBS in Singapore is one of our top two major international booking centers for UBS's Wealth Management business in the region. Singapore is also the headquarters for our Investment Banking business in Southeast Asia, and our APAC hub for FX, rates, and credit.

Contact Person

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At UOB Private Bank, we are focused on growing wealth for the long-term.

Underpinned by our heritage of Asian values and guided by trust, resilience, and entrepreneurism, these form the bedrock of how we engage with our clients. This means investing deeply in our relationships, preserving wealth alongside targeted growth strategies and taking on a holistic and responsible approach to long-term sustainability of wealth.

Supported by our global network of around 500 offices in 19 countries and territories in Asia Pacific, Europe and North America, we partner our clients to grow their wealth through Total Banking: investment & wealth advisory delivered seamlessly alongside our retail and commercial banking arms.

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WMI Family Office Landscape

Navigator

withersworldwide

Withers KhattarWong has the largest private client and tax team in Singapore comprising lawyers who are qualified in various major jurisdictions. We offer the widest range of international tax services covering US, UK, Japan, Singapore, Hong Kong, China, India, Italy and the BVI from our offices in the Asia Pacific. We have advised generations of successful families on all legal aspects of their life, including family wealth structures, family governance, estate planning, succession, philanthropy, their investments, divorce and dispute matters. Our clients also include multinational globally, high-net-worth individuals, governments, financial institutions, public companies, international brands, and not-for-profit organisations, spanning across six continents. Our clients benefit from our robust global network of expertise in Withersworldwide, an international law firm with 17 offices across Asia-Pacific, Europe, the US and the Caribbean dedicated to entrepreneurs, successful people and their businesses.

Corporate Members

GFO Circle

Contact Person

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Headquartered in Singapore, WongPartnership is a market leader and one of the largest law firms in the country. We offer our clients access to our offices in China and Myanmar, and in Abu Dhabi, Dubai, Indonesia, Malaysia, and Philippines, through the member firms of WPG, a regional law network. Together, WPG offers the expertise of over 400 professionals to meet the needs of our clients throughout the region. Our expertise spans the full suite of legal services to include both advisory and transactional work where we have been involved in landmark corporate transactions, as well as complex and high-profile litigation and arbitration matters. WongPartnership is also a member of the globally renowned World Law Group, one of the oldest and largest networks of leading law firms. At WongPartnership, we recognise that our clients want to work with the best. As a partnership of exceptional individuals, we are committed in every way to make that happen.

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GFO Circle Corporate Members

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WMI Family Office Landscap Navigator



ZEDRA is an international provider of Corporate & Global Expansion, Active Wealth, Pensions & Incentives and Fund solutions.

We've carefully curated a team of high achieving industry experts who deliver tailored high-quality solutions to clients who include high net worth individuals and their families seeking diversified active wealth solutions, as well as, family offices, asset managers, their investors and medium to large sized companies.

Whether it is preserving capital, fulfilling philanthropic commitments, integrating the next generation into the business, and providing them an income stream or safeguarding assets through bespoke planning, we will deliver a strategic solution that meets your needs for today whilst embracing the future.

We can also act as trustee of and manage any class of asset in a manner it can be enjoyed (whether art, aircraft, yachts, or financial assets through private funds), driving sustainable success.

Inspired and informed by centuries of collective experience and deeply solution-oriented, we listen, understand, and proactively partner with our clients to anticipate their evolving needs and deliver bespoke solutions. We do more so our clients can achieve more.

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About WMI

Established in 2003, the Wealth Management Institute (WMI) is committed to building capabilities for investing in a better tomorrow. Founded by GIC and Temasek, our vision is to be Asia's Centre of Excellence for wealth and asset management education and research. WMI is appointed as Singapore's Lead Training Provider for Private Banking by the Institute of Banking and Finance Singapore (IBF) and supported by the Monetary Authority of Singapore (MAS). WMI also helms the Global-Asia Family Office Circle, a network platform that fosters a trusted environment to build capabilities and community in the family office sector.

WMI provides a comprehensive suite of practice-based certification and diploma programmes and collaborates with leading universities for master's qualifications. With over 20,000 annual enrolments, WMI provides training in asset management, wealth management, compliance, risk management, family office, as well as the development of the next generation across more than 100 programmes.

About Global-Asia Family Office Circle

The Global-Asia Family Office Circle (GFO Circle) is a network platform that aims to be the leading voice and umbrella association for family offices in Singapore and Asia. It responds to a real and growing need for community building, collaboration and learning in the family office sector. By bringing together a community of family office principals, professionals and service partners, the GFO Circle will be a trusted environment for networking and knowledge sharing.

The GFO Circle will offer unparalleled access to cutting-edge insights from a wide range of sectors. Members will have access to curated networking events, world-class education programmes, research and thought leadership, as well as peer learning and cross-sector collaboration opportunities.

The GFO Circle leverages on the deep expertise in wealth and asset management education within the Wealth Management Institute (WMI), as well as the partnership with the family office community across family principals, family office professionals and family advisors across the banking, asset management, MFO, trust services, legal, tax, accounting and IFA sectors. The GFO Circle is also supported by the Singapore Economic Development Board (EDB) and the Monetary Authority of Singapore (MAS).

wmi.edu.sg/gfo-circle

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